



# *Italian Cabinetry*



Welcome to LUBÉ of Sarasota. You have come to expect more from a kitchen than just cabinets and appliances. As one of the world's leading manufacturers of Kitchen and Bath products, Cucine LUBÉ (pronounced "lou-bay") has developed the best of European engineering and styling to create a perfect integration of beauty and function. The LUBÉ of Sarasota showroom is a One Stop Shop for cabinetry, appliances, countertops, closet systems, kid's furniture, design ideas and more. Our cabinetry is imported from Italy with an expedient delivery time of 8-10 weeks.

## Meticulous Installation *Exquisite Design*

LUBÉ cabinetry features a variety of pull-out storage options that make our product extremely accessible and convenient. The sturdy tandem drawer boxes are easy to operate, clean, and maintain. They feature Blumotion full extension under-mount drawer tracks that glide effortlessly. All doors come equipped with a soft close mechanism. Another standard feature of LUBÉ cabinetry is the adjustable leg and clip-on toe kick system that allows easy adjustment and leveling. This also creates a 6" barrier from moisture if appliances or plumbing should fail. LUBÉ prides itself in being the "Best Quality-to-Price Ratio" of any cabinet on the market.

## Sublime Service

LUBÉ world-wide uses only certified ECO-panels in their cabinets and furniture. The company also maintains a zero-waste policy, utilizing all wood and by-products - including sawdust - to power the factory in Italy. In addition, the product features cabinet door frames made of 100% recycled content. LUBÉ saves 10,000 trees a day in using recycled material in their cabinetry. Furthermore, LUBÉ has chosen to only use materials with extremely low formaldehyde emissions complying with the strictest regulations worldwide.

## Modest Price *Flawless Features*





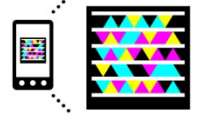
*Not Just Kitchens...*

Kid's Rooms  
Closet Systems  
Furniture





# The Process



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## Step 1

Initial Visit to Lube of Sarasota Showroom... Showroom Coordinator provides a brief introduction of LUBÉ and reviews the process. At this time design concepts, budget considerations, time frames and wish lists are gathered. An appointment is setup for a field measure.



## Step 2

Primary On-Site Measure... Showroom Coordinator makes a visit to the project to completely measure, photograph, record data, and continue to develop concept ideas. If available, design development blueprints from Architect, Designer or Draftsman will be reviewed.



## Step 3

Initial Presentation in Showroom... Showroom Coordinator meets with Client to discuss product choices, design and costing. A "Good Faith Deposit" will be required to release any designs or proceed to the next step.

## Step 4

Second Presentation in Showroom... Showroom Coordinator presents revised design and/or product choices to Client.



## Step 5

Final Review and Approval Meeting in Showroom... Client approves final plans, signs contract and pays a 60% deposit to proceed to the next step.

## Step 6

Measure Verification and Product Coordination... Showroom Coordinator contacts Client to double check the original measure before ordering. The Showroom Coordinator tracks the orders and receiving in warehouse, informing Client of expected lead and delivery time.

## Step 7

Installation Scheduling & Preparation... Showroom Coordinator contacts Client with firm installation schedule for all products.

## Step 8

Delivery & Installation... Client pays 40% balance due at delivery. Showroom Coordinator visits jobsite to review progress with installers and addresses any on-site issues at the time of installation.

